

MEMORANDUM

October 19, 2023

Action Required—ANNUAL



Office of District Operations
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

TO: All Principals
FROM: Dana E. Edwards, Chief of District Operations 
SUBJECT: *Distribution of Letters for Schaeffer's Piano Sale Program*

Summary

Montgomery County Public Schools (MCPS) has a business partnership with Schaeffer's Piano Company, Inc., where they provide 15 grand, upright, and digital loaner pianos to MCPS at no cost. MCPS provides maintenance for the instruments and informs our students, parents, and guardians of the partnership.

Background

Schaeffer's Piano Company, Inc., has a public sale of instruments twice a year—the first sale is scheduled for November 11–19, 2023. During this time, the public can purchase pianos at reduced prices. Our partnership with Schaeffer's Piano Company, Inc., commits MCPS to provide the notice of this sale to each student.

Important Dates

Between Wednesday, October 25, 2023, and Friday, November 3, 2023, please share the attached Piano Sale Letter. You will receive hard copies of the letter via the Pony to distribute to students to take home.

Action Required

- Distribute the Piano Sale Letter by Friday, November 3, 2023.
- Post the Piano Sale Letter on your school's webpage.
- Share the information with your school community via Connect-Ed and the Remind app.
- Schaeffer's Piano Sale Letter translations are available [here](#) for your school community.

Attachment/Additional Information

- Piano Sale Letter for November 2023, English version is attached.
- If you have any questions, please contact Mrs. Rachel C. DuBois, director, Department of Materials Management, at 240-740-5160 or via [email](#).

Approved by: 
M. Brian Hull, Chief Operating Officer

MONTGOMERY COUNTY PUBLIC SCHOOLS

Expanding Opportunity and Unleashing Potential

OFFICE OF DISTRICT OPERATIONS

November 3, 2023

Dear Staff, Parents, and Guardians:

We are pleased to inform you of an opportunity to purchase a piano for your family. Montgomery County Public Schools (MCPS) has an agreement with Schaeffer's Piano Company, Inc., to provide MCPS with new grand, upright, and digital pianos to be used in schools. Schaeffer's Piano Co. Inc., located in Rockville, Maryland, is the area's oldest piano store. This agreement also provides MCPS families and staff an opportunity to purchase these and other pianos for considerably reduced prices at an annual piano sales event.

This year's liquidation sales event will take place November 11–19, 2023, at 105 North Stonestreet Avenue, Rockville, Maryland 20850. Sales will be by appointment only to provide an opportunity for you to purchase these pianos before they are offered for sale to the public. All pianos will carry a 15-year transferable warranty. Each piano will come with a bench and one free in-house tuning.

For additional information, you may visit the Schaeffer's Piano Company, Inc., website at www.schaefferspiano.com. To make an appointment for the sale, between November 11–19, 2023, please call the Schaeffer's Piano Company appointment desk at 301-424-1147.

We are grateful to be working with Schaeffer's Piano Company, Inc., to support our school music programs and help MCPS keep new and well-maintained instruments in our schools each year. If you have any questions, please contact Schaeffer's Piano Company, Inc., at 301-424-1144.

Sincerely,



Dana E. Edwards
Chief of District Operations